

LEHIGH VALLEY HEALTHCARE INDUSTRY PARTNERSHIP

Purpose: To provide industry-specific workforce preparation, incumbent worker training, career awareness strategies, partnership outreach and other grant-related activities to strengthen the Healthcare industry cluster in the Lehigh Valley and accelerate training in these high priority occupations.

Goals:

- Improve supervisory and leadership skills
- Build a retention culture and enhance recruitment efforts
- Foster collaboration between industry and education

Outcomes: More than 2,500 incumbent workers have received training since inception

Training and Activities:

- Supervisory and Leadership Skills
- Building a Retention Culture
- Technical Partner/Career Matrix Program
- Youth Continuum
- Advanced Customer Service Training
- High Performance Team Training
- Advanced Level, Industry-Specific Training
- Comprehensive Regional Needs Assessment/Gap Analysis
- Linkages to Regional Career Educational Partnership; Career Awareness Activities (Career Cruising Network; CareerLinking Academies)

Partners:

- Employers: 26
- Education Institutions: 11
- Foundation and Community Stakeholders: 10

Employers:

Arden Courts	Home Health Care Management
Bayada Nurses	Kirkland Village
Cetronia Ambulance	Lehigh Valley Health Network
Coordinated Health	Moravian Hall Square
Country Meadows	Mount Trexler Manor
Easton Home	My Home
Family Answers	Northampton Village
Fellowship Community	Phoebe Ministries
Good Shepherd Rehabilitation Network	Sacred Heart Hospital
Gracedale Nursing Home	Senior Solutions
HCR Manor Care	St. Luke's Hospital and Health Network
Health Network Laboratories	Treatment Trends
Holy Family Manor	Westminster Village

Employer Testimonials:

"The Lehigh Valley Healthcare Industry Partnership brings together employment, training, and educational services in a comprehensive and easily accessed system that supports the growth of our Medics."

- Larry Wiersch, Executive Director, Cetronia Ambulance Corps

"The Lehigh Valley Workforce Investment Board, Inc. has provided a forum for us to meet with area education leaders in order to align career development programs with our industry needs. They have provided us with valuable regional demographic information, and an open forum to discuss employment issues in the Lehigh Valley."

- AJ Lemheney, Administrator, Division of Education, Lehigh Valley Health Network

LEHIGH VALLEY DIVERSIFIED MANUFACTURING INDUSTRY PARTNERSHIP

Purpose:

To provide Lehigh Valley diversified manufacturers access to workforce training programs they have identified as vital to preserving their domestic success and increasing their ability to compete in an increasingly global market.

Goals:

- Ensure that education and training resources are responsive to manufacturer's needs; foster collaboration between education and industry
- Build partnership capacity
- Foster collaboration between industry and education

Outcomes: More than 2,400 incumbent workers have received training since inception

Training/Activities:

- Manufacturers Leadership Institute
- Strategic Planning
- New Business and Market Development
- Innovation in Manufacturing Process/Six Sigma
- Project Management
- Advanced Level, Industry-Specific Training
- Comprehensive Regional Needs Assessment/Gap Analysis
- Linkages to Regional Career Educational Partnership; Career Awareness Activities (Career Cruising Network; CareerLinking Academies)
- Leveraging federal initiatives such as Careers on the Move/Financial Acumen training

Partners:

- Employers: 100
- Education Institutions: 8
- Foundation and Community Stakeholders: 5

Employers:

<p><u>Metals/Metal Fabricating</u> Accu Machining Center Akrion Alcoa-Howmet Castings, Inc. Aluminum Alloys Angiotech Apollo Metals Arrow International, Inc. Ashland Technologies, Inc. Boyesen, Inc. Bracalente Manufacturing Brey & Krause Manufacturing Cardinal Systems, Inc. Carpenter Technology Corp. Cleveland Steel Consolidated Storage Co., Inc. Dent Manufacturing Eagle Rock Technologies, Inc. EGS Flexlink Systems, Inc. Follet Corporation Graphic Management Association Hindle Power Systems ITT Industries, Goulds Pumps Jeld-Wen, Inc.</p>	<p>John Prosock Machine, Inc. Judson A. Smith Company Knoll, Inc. Loikits Technologies M. B. Mumma, Inc. Metal Sales Manufacturing Corp. Moen of PA Orbel Corporation Otterbine Barebo Precision Technology ProtoCam Reading Alloys, Inc. Rexroth Rhetch, Inc. S&W Metals Seisler Machine & Fabrication Corp. Silberline Manufacturing Co. Solar Technology, Inc. Steel Management Systems, LLC Summit Steel Timet Victaulic Company of America Weldship, Inc. Workmate Manufacturing, Inc.</p>
---	--

<u>Chemicals/Plastics/Misc. Diversified Manufacturing</u> Air Products & Chemicals Inc. Alcan Packaging Alcoa Kama Amcort Pet Packaging Ametek, Inc. Arrow International, Inc. Bitronics B. Braun Medical Inc. Bally Ribbon Mills Caravelle Intl., LLC Computer Designs CorTechnologies, Inc. Crayola Cyoptics Dial Dynalene Essroc FMI Follett Corporation FSI Products Grosfillix Highwood USA, LLC Hydac Corporation	ICI Paints Innovative Office Products J.R. Peters, Inc. Lamson & Sessions Co. Lehigh Valley Plastics Lutron Electronics, Inc. Minerals Tech Muller Martini Omnova Solutions, Inc. OraSure Technologies Packaging Horizons Corp. Polymer Products Puritan Products S&L Plastics, Inc. Sharp Corporation Speck Plastics Specialty Minerals, Inc Starke Millwork Straight Arrow Products, Inc. Try-Pak, Inc. Ultra-Poly, Corp. United Panel, Inc. Wacker Chemical West Chester Plastic
--	--

Employer Testimonials:

"As the person charged with the responsibility of leading my company and its people toward growth, I found the content of MLI Program (Manufacturers Leadership Institute through the Diversified Manufacturing Industry Partnership) a significantly valuable tool in driving the process."

- Louis DiRenzo, President, Puritan Products, Inc.

"It's truly a breath of fresh air to know that there are people who are supportive of the metalworking community."

- James A. Wettstein, President, Eagle Rock Technologies, Inc.

EAST CENTRAL PA LOGISTICS AND TRANSPORTATION INDUSTRY PARTNERSHIP

Purpose:

To provide the East Central Logistics and Transportation industry access to the workforce training programs identified as vital to preserving their regional success and to make the region more conducive to attracting and retaining the top quality companies, skilled workers and independent drivers needed for future industry growth and economic success.

Goals:

- Ensure that education and training resources are responsive to manufacturer's needs; foster collaboration between education and industry
- Build partnership capacity
- Facilitate communication and market awareness in the industry cluster
- Feed and grow the labor pool in this industry sector

Outcomes: More than 720 incumbent workers have received training since inception

Training/Activities:

- Supervisory and Leadership Skills
- Coaching Skills
- Aggregated training with Manufacturers Leadership Institute (see above)
- Communication Skills

- Advanced Level, Industry-Specific Training
- Networking Opportunities and Speakers
- Comprehensive Regional Needs Assessment/Gap Analysis
- Linkages to Regional Career Educational Partnership; Career Awareness Activities (Career Cruising Network; CareerLinking Academies)

Partners:

- Employers: 45
- Education Institutions: 8
- Foundation and Community Stakeholders: 9

Employers:

Advance Auto Parts AmeriCold Logistics Ashley Furniture Blanks Moving Blue Linx Corp. Bon Ton Bridgestone/Firestone CAT Logistics, Allentown Cherrydale Farms Coca-Cola Bottling of the Lehigh Valley Con-Way DM Trans DSC Logistics Godiva Chocolates Grundfos Pumps Manufacturing J.C. Penney Logistics Klein Transportation LANTA L.D. Magrowski Transportation L&J Transportation Companies Lehigh Group MCS Industries, Inc. Millard Refrigerated Services	Nestle Logistics Next Day Gourmet Orefield Cold Storage Overnite Transportation Penske Logistics Penske Truck Leasing Phillips Van Heusen Pilot Freight Services Pitt Ohio Express Ryder Schering Plough Shinn Spring Water TBL Services The Lehigh Group Traffic Club of Lehigh Valley UPS Walgreens Distribution Center Ward Trucking Wegmans Distribution Center Westgate Global Logistics Yuasa Battery, Inc. 3 Linx
---	---

Testimonial:

"Penske Logistics is a proud member of the Logistics and Transportation Industry Partnership. As an industry leader, Penske has been able to rely on the partnership for valuable resources including training grants, training tools, networking opportunities, and sharing best industry practices through meetings and outside speakers. We look forward to our continued relationship and support of the Partnership."

- Barb Miletics, Regional Human Resources Manager, Penske Logistics

LEHIGH VALLEY FOOD AND BEVERAGE INDUSTRY PARTNERSHIP

Purpose:

In partnership with the Montgomery County Workforce Investment Board, the Lehigh Valley Food and Beverage Industry Partnership provides industry-specific workforce preparation, incumbent worker training, career ladder development, partnership outreach and other grant-related activities to strengthen the Food and Beverage industry cluster in the Lehigh Valley.

Goals:

- Foster collaboration between education and industry
- Further develop the partnership
- Facilitate communication and market awareness in the industry cluster
- Communicate career ladders/lattices in high priority occupations

Outcomes: More than 400 incumbent workers have received training since inception

Training/Activities:

- Supervisory and Leadership Skills
- Coaching Skills
- Communication Skills
- Advanced Level, Industry-Specific Training
- Linkages to Regional Career Educational Partnership; Career Awareness Activities (Career Cruising Network; CareerLinking Academies)

Partners:

- Employers: 17
- Education Institutions: 5
- Foundation and Community Stakeholders: 4

Employers:

Ateeco, Inc., Mrs. T's Pierogies Coca-Cola Co./Lehigh Valley Syrup Plant Davis Beverage Group, Inc. Fasig's Coffee House Flavor Right Foods, Inc. George Weston Bakeries Inc. Jaindl Farms Just Born Keystone Snacks Kloss Fun Food	Kraft Foods Nestle Purina PetCare Company Nestle Waters NA Newly Weds Foods Pepsi Premise Maid Candies, Inc. Rosenberger's Dairy Samuel Adams PA Brewery
---	---

**LEHIGH VALLEY FINANCIAL SERVICES/BUSINESS SERVICES/
INFORMATION TECHNOLOGY INDUSTRY PARTNERSHIP**

This partnership operates within a consortium of five Workforce Investment Boards in Northeast PA under the WIRED/Wall Street West federal grant. The Lehigh Valley Financial Services, Business Services, Information Technology Industry Partnership has provided incumbent worker training resources for employers and held meetings to understand aggregated employer needs.

The Hartford – Catalyst 360 Concannon Miller & Co., Inc. Mauch Chunk Trust Company Acteon Networks, LLC Robertson Insurance Group JENA Engineering Corp. The Fiber Optic Market Place Buckno Lisicky & Company JAC Technical Services

LEHIGH VALLEY ENERGY INDUSTRY PARTNERSHIP

This newly-formed partnership will provide industry-specific workforce preparation, incumbent worker training, career awareness strategies, partnership outreach and other grant-related activities to strengthen the Energy industry cluster in the Lehigh Valley and accelerate training in these high priority occupations.